

Industrial Services



TotalCare® Services
Keeping You Covered

METTLER TOLEDO

TotalCare® Service Agreements

What is Peace-of-mind Worth to You?

From extended service agreements and planned calibration to more extensive agreements that cover parts and labour in case of breakdown, METTLER TOLEDO has a service plan for every budget, every environment and every location. TotalCare® Service Plans help you:

- **Minimize Cost of Ownership** – Regular maintenance will help you extend the life of your equipment
- **Reduce Waste** – Calibrated equipment helps you make sound decisions to avoid waste and rework
- **Ensure Accuracy** – Once calibrated, you can rest assured that your results will match your suppliers', customers' or end-user's expectations
- **Reduce Risk** – Our proactive approach to service that reduces the risk of costly repairs

Extended Service Agreements

Think of it as an insurance policy, a way to sleep soundly at night even after your warranty expires. Should a defect in manufacturing or workmanship arise, our Extended Service Agreements will cover parts and labour during normal business hours (see brochure for details).

Value Solutions

Tight Budgets? No worries. Regular calibration is the single most important service investment. Equipment that is not calibrated regularly can produce inaccurate results and reduce overall productivity. No matter your industry, TotalCare® Value Services will make sure you attain the most accurate results and repeatability between service events.

Standard and Comprehensive Service

Studies have shown that METTLER TOLEDO's proactive approach to maintenance minimizes repairs, reduces the need and costs of emergency response. But that's not all. Proactive maintenance also minimizes downtime and extends the life of your equipment, even further reducing your total cost of ownership. In addition, our Comprehensive Service Plans ensure that you will comply with any regulatory requirements, and ensure that your equipment performs reliably the very first time and every time.

Complete Service

By the time storm clouds arrive, you might wish you had a bigger umbrella. METTLER TOLEDO's Complete Service gives you all the protection you need. METTLER TOLEDO Complete Service reduces the risk of breakdowns and keeps your equipment accurate and reliable today and into the future, plus, parts and labour are covered for all routine maintenance and failures (see brochure for details).

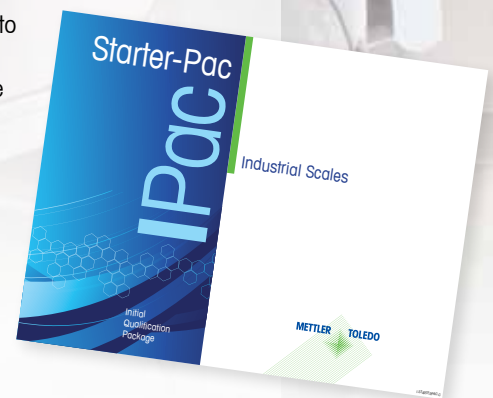
In addition, with prepayment of a Complete Service Agreement, you receive all the benefits of our highest customer loyalty level. Preferred Customers receive discounts on accessories, consumables and other METTLER TOLEDO services, and most importantly, receive priority service scheduling, priority service support and rapid response from our factory-trained technicians.



Installation and Upgrade Packages What You Need, When You Need It!

Take away the guess work when you need to ensure quality and regulatory compliance when installing a new scale or upgrading your existing setup. METTLER TOLEDO offers fast and professional installation and upgrade solutions, whether you have to satisfy ISO9000/17025 requirements or follow GLP/ GMP or HACCP guidelines, METTLER TOLEDO's IPac solution ensures qualified IQ/OQ processes in all industries and is ideally suited for integration into an existing quality management system.

- **Saves Time** – No time wasted: Our packages are efficiently designed to allow you to start working with your scale immediately upon installation or upgrade
- **Increases Productivity** – Users receive product familiarization to ensure productive and safe working processes
- **Ensures Compliance** – Our packages limit the risk of noncompliance during FDA audits and other quality management system assessments



Legal-for-Trade Inspections Measurement Canada and METTLER TOLEDO

With nearly four dozen recognized technicians, Mettler-Toledo Inc. is Canada's LARGEST gravimetric accredited Authorized Service Provider of Measurement Canada Inspection Services.

As an Authorized Service Provider, we specialize in many of the devices on which you rely each day, and we can provide consulting services to ensure our customers' weighing systems meet with Measurement Canada requirements.

- **Avoid Lost Profit** – Even small inaccuracies can have an immense impact on your bottom line
- **Enhance Your Customer's Confidence** – Tiny irregularities can eat away at your customer's confidence in you and offer an opening for your competition
- **Reduce Your Risk of Audit** – Because we are consistently audited and our work checked, the documentation we send in on your behalf nearly eliminates the risks that could trigger an audit
- **Minimize Threat of Fraud** - We can help you identify, correct and prevent tampering that can lead to loss and increased liability
- **Prevent Potential Downtime Due to Rejection or Seizure** - METTLER TOLEDO's TotalCare Service can correct your scales to reduce your risk of non-compliance





Refresh Your Scale With a Modernization Package

Is your scale in need of an upgrade or refurbishment? Regular daily use, traffic, age and weather can all cause the operation of a floor or vehicle scale to diminish over time. All these factors can add unplanned down time, increase your repair costs, reduce accuracy and cut into your profits. Not only can replacement be costly it is not always the right solution. In many cases the scale and surrounding foundation are structurally sound, it may be prudent and cost-effective to consider an upgrade.

An upgrade of either your indicator, software, load cells, remote displays or other components can extend the life of your current scale. This upgrade can in many cases modernize functionality and reporting options while restoring the value of your scale. By planning your maintenance you have cost assurance and increased up time to lower the operating costs and improving productivity.

Load Cell Upgrade Kits POWERCELL® PDX®

Upgrade your existing weighbridge with the advantage of reliable new METTLER TOLEDO digital technology with a load cell upgrade kit. This easy-to-install kit upgrades an existing weighbridge by using new load cells & hardware to replace old, obsolete high-maintenance systems.

Maintain

- One-year comprehensive service agreement on new hardware
- Superior Value
- Ability to upgrade

Upgrade

- Five-year warranty on all new hardware and 2 year lightning protection
- Minimum cost, maximum results
- Ability to upgrade to POWERCELL® PDX®

PDX Upgrade

POWERCELL® PDX® digital load cells protect your profits by ensuring that your vehicle scale weighs accurately day in and day out. Their predictive diagnostics constantly monitor your scale to give you peace of mind and reduced operating costs.

- Five-year warranty on all new hardware and 5 year lightning protection
- POWERCELL® PDX® load cells
- No junction boxes required



Rental Equipment

What You Need, When You Need It!

METTLER TOLEDO rental scales are an inexpensive alternative for customers who require a scale only a few times a year, or have long-term rental requirements. Savings are realized with the elimination of capital investment, maintenance and storage costs. We can fulfill nearly any requirements, from counting scales to portable floor scales and truck scales.



It's the Little Extras that "Count"

A rental scale from METTLER TOLEDO will solve your short-term counting and weighing needs. But how do you get your information into a documented form to show actual inventory levels or weights? METTLER TOLEDO also rents bar code readers, label printers, ramps, junction boxes, external keyboards and batteries. By incorporating these peripheral items, a total rental system will save time, money and labour.

Common Applications for Rental Equipment:



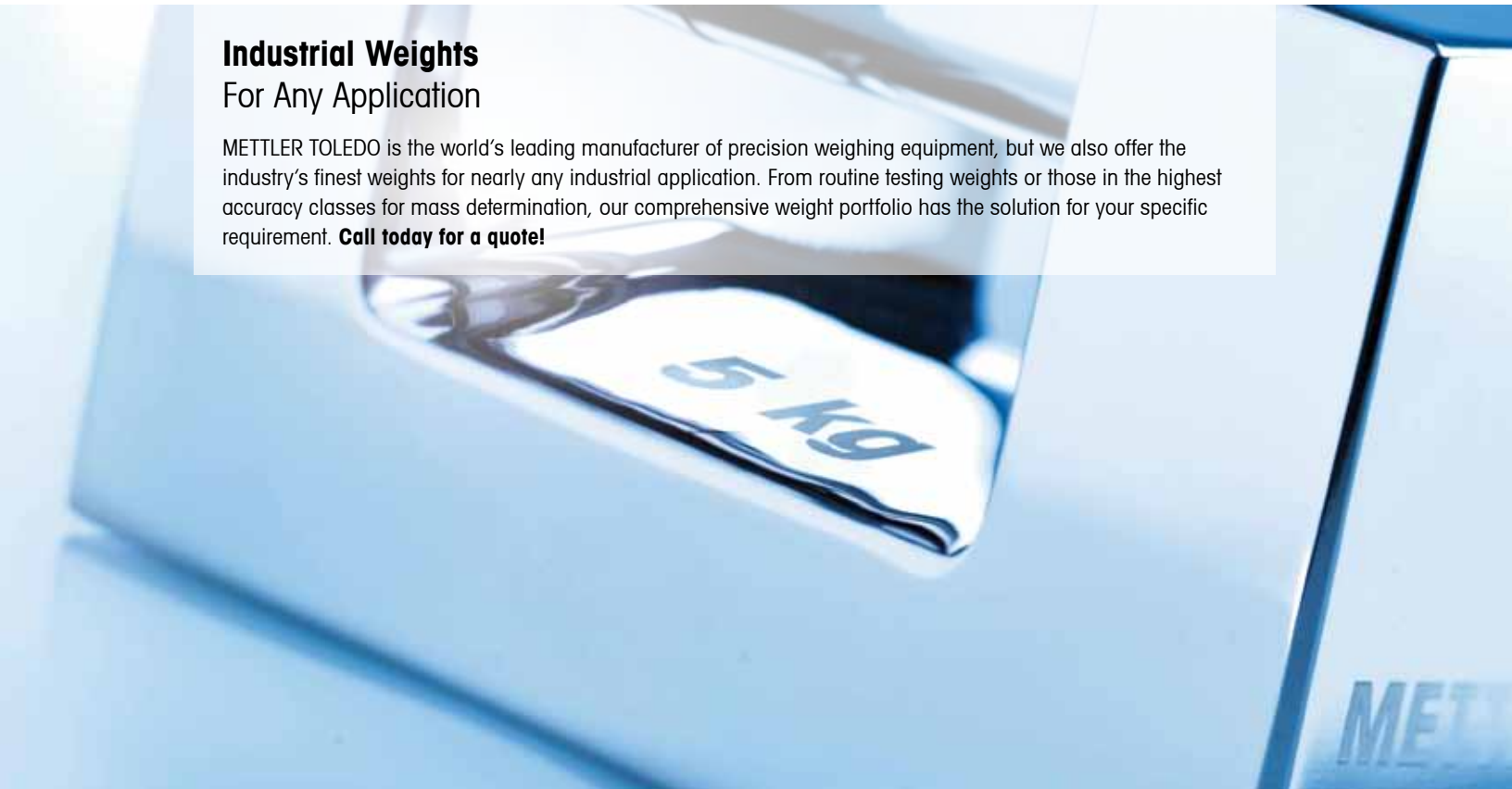
Portable Vehicle Weighing



Industrial Weights

For Any Application

METTLER TOLEDO is the world's leading manufacturer of precision weighing equipment, but we also offer the industry's finest weights for nearly any industrial application. From routine testing weights or those in the highest accuracy classes for mass determination, our comprehensive weight portfolio has the solution for your specific requirement. **Call today for a quote!**



www.mt.com/get-covered

For more information



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ISV-1511-LIT



55% Recycled Fiber with
30% Post-consumer Waste